

Astana Financial Services Authority

Consultation Paper

No. 2 of 2018

AFSA Glossary

Introduction

- 1. The Astana Financial Services Authority (AFSA) has issued this Consultation Paper in order to invite public comments on the AFSA Glossary proposal to set out interpretative provisions of words and expressions used in the AIFC Financial Services Regulations and Rules. A proposed draft of the AFSA Glossary is set out at Annex A to this Paper.
- 2. The proposals in this Consultation Paper will be of interest to individuals, financial organisations and investors who are interested in doing business in the AIFC.
- 3. All comments should be in writing and sent to the address or email specified below. If sending your comments by email, please use "Consultation Paper No 2" in the subject line. You may, if relevant, identify the organisation you represent in providing your comments. The AFSA reserves the right to publish, including on its website, any comments you provide, unless you expressly request otherwise at the time of making comments. Comments supported by reasoning and evidence will be given more weight by the AFSA.
- The deadline for providing comments on the proposals is 13 April 2018. Once we receive your comments, we shall consider if any refinements are required to this proposal.
- 5. Comments to be addressed by post:

Policy and International Relations Astana Financial Services Authority (AFSA) 8 Kunayev Street, Building B, Astana, Kazakhstan

or emailed to: consultation@afsa.kz

Tel: +8 7172 613781

Application

- 6. The AFSA Glossary sets out interpretative provisions of words and expressions used in the following AIFC Financial Services Regulations and Rules:
 - ➤ AIFC Financial Services Framework Regulations (FSFR)
 - ➤ AIFC General Rules (GEN)
 - > AIFC Authorised Market Institutions Rules (AMI)
 - AIFC Market Rules (MAR)
 - ➤ AIFC Recognition Rules (REC)
 - AIFC Conduct of Business Rules (COB)
 - AIFC Representative Office Rules (REP)
 - AIFC Fees Rules (FEES)
 - AIFC Anti-Money Laundering, Counter Terrorist Financing and Sanctions Rules (AML)
 - ➤ AIFC Collective Investment Scheme Rules (CIS)
 - ➤ AIFC Auditor Rules (AUD)
 - > AIFC Prudential Rules for Investment Firms (PRU(INV))
 - > AIFC Prudential Rules for Insurance Intermediaries (PRU (INT)
 - ➤ AIFC Islamic Finance Rules (IFR)
 - > AIFC Islamic Banking Business Prudential Rules (IBB)

ANNEX A

AFSA GLOSSARY

Acting as the Trustee of a Fund

The Regulated Activity as defined in paragraph 9 of Schedule 1 of GEN.

Admission to Clearing Rules

(In AMI) rules prepared by an Authorised Clearing House in accordance

with AMI 4.1.

Admission to Trading Rules (In AMI) rules prepared by an Authorised Investment Exchange in

accordance with AMI 3.2.

Advising on Investments The Regulated Activity as defined in paragraph 10 of Schedule 1 of GEN.

AFSA Astana Financial Services Authority

Affiliate In relation to a Firm, any entity of which the Firm holds 10% or more but

less than a majority of the voting power.

AIFC Astana International Financial Centre

AIFC Court The court specified under Article 13 of the Constitutional Law.

AIFC Operation The PRU Investment Business of an Externally Regulated PRU

Investment Firm that is (a) carried on through an establishment in the AIFC or (b) carried on through an establishment outside the AIFC but

with customers who are resident in the AIFC.

AMI The Authorised Market Institution Rules.

AML The Anti-Money Laundering, Counter-Terrorist Financing and Sanctions

Rules.

AML Return A report in a prescribed format to be filed on an annual basis as described

in AML 14.7.1.

Ancillary Service Provider

A Centre Participant which has been licensed by the AFSA to carryon one

or more Ancillary Services.

Ancillary Service An activity specified of Schedule 2 of GEN.

Annual Operating Expenditure The amount determined as such in accordance with PRU(INV) 4.4.

Approved ECAI An external credit assessment institution in respect of which the AFSA has given an approval permitted its ratings to be relied on by PRU

Investment Firms in relation to PRU(INV) 4.

Approved Individual

An individual who is approved by the AFSA to carry out a Controlled

Function.

Arranging Custody

The Regulated Activity as defined in paragraph 6 of Schedule 1 of GEN.

Investments

Arranging Deals in The Regulated Activity as defined in paragraph 11 of Schedule 1 of GEN.

Assessed **Professional** Client

Has the meaning given in COB 2.5.1 and 2.5.6.

Associate

In respect of a Person 'A', any Person, including an affiliated company which is:

- (a) an Undertaking in the same Group as A; or
- (b) any other person whose business or domestic relationship with A or his Associate might reasonably be expected to give rise to a community of interest between them which may involve a conflict of interest in dealings with third parties.

Audit Personnel

An individual:

- (a) who is employed or appointed by an Auditor in connection with the Auditor's business in the AIFC, whether under a contract of service or for services or otherwise: or
- (b) whose services provided in the AIFC, under an arrangement between the Auditor and a third party, are placed at the disposal and under the control of the Auditor.

Audit Principal

A natural person who is appointed by an Auditor under AUD 2.12(g).

Auditor

Has the meaning given in AUD 1.

Authorised **Clearing House**

A Centre Participant which has been licensed by the AFSA to carry on the Market Activity of Operating a Clearing House.

Authorised Firm

A Centre Participant which has been licensed by the AFSA to carry on one or more Regulated Activities.

Authorised Investment Exchange

A Centre Participant which has been licensed by the AFSA to carry on the Market Activity of Operating an Investment Exchange.

Authorised Market A Institution

Centre Participant which licensed has been bv the AFSA to carry on one or more Market Activities.

Authorised Person Either an Authorised Firm or an Authorised Market Institution

Authorised Promoter

Has the meaning given in COB 3.3.1.

Bank

A Regulated Financial Institution that is authorised to accept deposits.

Base Capital Requirement

the meaning given in PRU(INV) 3.3(3).

Basel

the rules and guidance from time to time published by the Basel

Requirements

Committee on Banking Supervision.

Beneficial owner

The beneficial owner, in relation to a customer, is a natural person:

(a) who ultimately controls, directly or indirectly, a customer;

- (b) who, in relation to a customer which is a legal person or arrangement, exercises (whether directly or indirectly) ultimate effective control over the person or arrangement, or the management of such person or arrangement;
- (c) who ultimately owns or has an ownership interest in the customer, whether legally or beneficially, directly or indirectly;
- (d) on whose behalf or for whose benefit a transaction is being conducted; or
- (e) on whose instructions the signatories of an account, or any intermediaries instructing such signatories, are for the time being accustomed to act.

A person not falling into (a) or (b) is not a beneficial owner by reason of (c) or (d) if, having regard to a risk-based assessment of the customer, the ownership interest is small and in the circumstances poses an insignificant (or no) risk of money laundering.

In (a) to (e), a reference to a "customer" includes a customer account, customer assets, and the underlying legal person or arrangements which constitute or make up the customer, customer account, or customer assets.

Board

In reference to a corporation, the board of directors of the corporation.

Body Corporate

Any body corporate, including a limited liability partnership and a body corporate constituted under the law of a country or territory outside the AIFC.

Branch

A Centre Participant which is incorporated pursuant to the law of a jurisdiction other than the AIFC.

Business Rules

Rules established and maintained by an Authorised Market Institution in accordance with AMI 2.5.1.

Capital Resources

In PRU(INV) has the meaning given in PRU(INV) 3.2. In PRU(INT) has the meaning given in PRU(INT) 3.1(1).

CDD

Customer Due Diligence, as described generally in AML 6

Central Counterparty

A legal person that interposes itself between the counterparties to the contracts traded on one or more financial markets, becoming the buyer to every seller and the seller to every buyer.

Central Securities Depository

A Person who holds Securities in uncertificated (dematerialised) form so as to act as a repository of ownership entitlements to such Securities to enable book entry transfer of such Securities for the purposes of settlement of transactions.

Centre Bodies

The bodies identified in Article 9 of the Constitutional Law.

Centre Participant

As defined in Article 1(5) of the Constitutional Law: "legal entities incorporated pursuant to the acting law of the Centre, and other legal entities accredited by the Centre"

Certificate

An instrument:

(a) which confers on the holder contractual or property rights to or in respect of a Share. Debenture or Warrant held by a Person; and

(b) the transfer of which may be effected by the holder without the consent of that other Person:

but excludes rights under an Option.

CIR The Collective Investment Scheme Rules.

Client A Person to whom a Centre Participant provides, intends to provide or

has provided a service in the course of carrying on a Regulated Activity,

Market Activity or Ancillary Service.

Client Investment An investment as defined in COB 8.3.1.

Client Investment Account

An account as defined in COB 8.3.4.

Auditor's Report

Client Investments The report specified in COB 8.3.14.

Rule

Client Investments The Rules contained in COB 8.3.

Client Money In COB 8, has the meaning given in Rule 8.2.1;

> In COB 11, Money of any currency that an Insurance Intermediary receives or holds for, or on behalf of, a Client in the course of, or in

connection with, Insurance Intermediation.

Client Money Account

Has the meaning given in COB 8.2.4

Client Money Auditor's Report The report specified in COB 8.2.19.

Client Money Distribution Rules In COB 8, the Rules contained in COB 8.2.1;

In COB 11, the Rules contained in COB 11.8.15.

Client Money Rules

The Rules contained in COB 8.2.

following services to a customer:

COB The Conduct of Business Rules.

Code of Ethics for **Professional Accountants**

The code of ethics for accountants issued by the International Ethics Standard Board for Accountants (IESBA) of IFAC.

Collateral An Investment which belongs to a Client has been paid for in full by the Client and which is held or controlled by the Authorised Firm under the

terms of a deposit, pledge, charge or other security arrangement.

Company service provider

A company service provider is a person, not captured by (a) to (e) or (g) of the definition of DNFBP that, by way of business, provides any of the

(a) acting as a formation agent of legal persons;

- (b) acting as, or arranging for another person to act as, a director or secretary of a company, a partner of a partnership, or a similar position in relation to other legal persons;
- (c) providing a registered office, business address, or accommodation, correspondence or administrative address for a company, a partnership, or any other legal person or arrangement; or
- (d) acting as, or arranging for another person to act as, a nominee shareholder for another person.

Collective Investment Scheme

As defined in section 92 of the Framework Regulations, which is, in summary, any arrangements with respect to property of any description, including money, the purpose or effect of which is to enable Persons taking part in the arrangements (whether by becoming owners of the property or any part of it or otherwise) to participate in or receive profits or income arising from the acquisition, holding, management or disposal of the property or sums paid out of such profits or income.

Compliance Officer

The individual performing the Controlled Function identified in GEN 2.2.5.

Connected Person

In relation to a Person (A), a Person which has or has at any relevant time had the following relationship to A:

- (a) a member of A's Group;
- (b) a Controller of A;
- (c) a member of a partnership of which A is a member;
- (d) an Employee or former Employee of A;
- (e) if A is a Body Corporate:
- (i) an officer or manager of A or of a parent of A;
- (ii) an agent of A or of a parent of A;
- (f) if A is a Partnership is or has been a member, manager or agent of A; or
- (g) if A is an unincorporated association of persons which is not a Partnership, is or has been an officer, manager or agent of A.

Constitution

The Constitution of a Fund.

Contingent Liability Transaction

A Derivative under the terms of which the Client will or may be liable to make further payments (other than charges, and whether or not secured by margin) when the transaction falls to be completed or upon the earlier closing out of his position.

Contract for Differences

- (1) Subject to sub-paragraph (2), rights under—
- (a) a contract for differences; or
- (b) any other contract the purpose or pretended purpose of which is to secure a profit or avoid a loss by reference to fluctuations in—
- (i) the value or price of property of any description; or
- (ii) an index or other factor designated for that purpose in the contract.
- (2) There are excluded from sub-paragraph (1):

- (a) rights under a contract if the parties intend that the profit is to be secured or the loss is to be avoided by one or more of the parties taking delivery of any property to which the contract relates;
- (b) rights under a contract under which money is received by way of deposit on terms that any interest or other return to be paid on the sum deposited will be calculated by reference to fluctuations in an index or other factor:
- (c) rights under a Contract of Insurance.

Contravention

The conduct identified in section 119 of the Framework Regulations.

Controlled Function

A function of an Authorised Person that may only be carried out by an Approved Individual.

Controller

A Person who, either alone or with any Associate:

- (a) holds 10% or more of the shares in either the Authorised Person or a Holding Company of that Authorised Person; or
- (b) is entitled to exercise, or controls the exercise of, 10% or more of the voting rights in either the Authorised Person or a Holding Company of that Authorised Person: or
- (c) is able to exercise significant influence over the management of the Authorised Person as a result of holding shares or being able to exercise voting rights in the Authorised Person or a Holding Company of that Authorised Person or having a current exercisable right to acquire such shares or voting rights.

Corporate Governance Principles

The principles prescribed in MAR 2.2.

Contract of Insurance

Any contract of insurance or contract of reinsurance.

Credit Conversion Factor

In relation to an off-balance sheet exposure of a PRU Dealing Investment Firm, the percentage specified under PRU(INV) 3.4(9).

Credit Rating

An opinion regarding the creditworthiness of an entity, Security, debt or other financial obligation which is disseminated to the public or distributed to a Person by subscription and expressed using an established and defined ranking system regarding the creditworthiness of the rating subject.

Credit Risk Capital Requirement

the meaning given in PRU(INV) 3.3(4).

CTF

Counter-Terrorist Financing, as described in AML 1.2(1)

Customer

Unless otherwise indicated, a customer is:

(a) A person where, in relation to a business relationship between the person and a Relevant Person, there is a firm intention or commitment by each party to enter into a contractual relationship or where there is a firm commitment by each party to enter into a transaction, in connection with a product or service provided by the Relevant Person;

- (b) A client of an Authorised Firm;
- (c) A member, prospective member, or an application for admission of securities to trading on an Authorised Market Institution; or
- (d) A person with whom a Relevant Person is otherwise establishing or has established a business relationship.

Dealing in Investments as Agent

The Regulated Activity as defined in paragraph 2 of Schedule 1 of GEN.

Dealing in Investments as Principal

The Regulated Activity as defined in paragraph 1 of Schedule 1 of GEN.

Debenture

An instrument creating or acknowledging indebtedness, whether secured or not, but excludes:

- (a) an instrument creating or acknowledging indebtedness for, or for money borrowed to defray, the consideration payable under a contract for the supply of goods or services;
- (b) a cheque or other bill of exchange, a banker's draft or a letter of credit (but not a bill of exchange accepted by a banker);
- (c) a banknote, a statement showing a balance on a bank account, or a lease or other disposition of property; and
- (d) a Contract of Insurance.

Decision Notice

A notice issued by the AFSA pursuant to paragraph 5 of schedule 1 of the Framework Regulations.

Deemed Professional Client

Has the meaning given in COB 2.4.1.

Default Rules

(In AMI) rules prepared by an Authorised Market Institution in accordance with AMI 3.5 or AMI 4.6.

Delivery Versus Payment Transaction

A transaction in which the transfer or Investments and the payment of Money between the buyer and the seller are intended to occur around the same time.

Derivative

An Option, a Future or a Contract for Differences.

Designated Functions

Any of the functions specified in GEN 2.2.2 to 2.2.5.

Designated Individual

An individual who is appointed by an Authorised Person to carry out a Designated Function

Direct Electronic Access

Any arrangement, such as the use of the Member's trading code, through which a Member or the clients of that Member are able to transmit electronically orders relating to Securities directly to the facility provided by the Authorised Market Institution and includes arrangements which involve the use by a Person of the infrastructure of the Member or participant or client or any connecting system provided by the Member or

participant or client, to transmit the orders and arrangements where such an infrastructure is not used by a Person.

Direct Electronic Access Rules

(In AMI) the rules prepared by an Authorised Market Institution in accordance with AMI 2.7.

Director

A Person, by whatever name called, who is:

- (a) appointed to the position of a director; or
- (b) appointed to the position of an alternate director, and is acting in that capacity; or
- (c) not validly appointed as a director, but is acting in the position of a director (i.e. a de-facto director).

Distribution Event

A distribution event is:

- (a) the appointment of a liquidator, receiver or administrator, or trustee in bankruptcy, over the Authorised Firm or its Nominee Company;
- (b) the appointment of a liquidator, receiver or administrator, or trustee in bankruptcy, over a Third Party Account Provider of the Authorised Firm or its Nominee Company; or
- (c) the coming into force of a direction by the AFSA in respect of all Client Assets held by the Authorised Firm.

DNFBP

Designated Non-Financial Business and Profession.

The following class of persons whose business or profession is carried on in or from the AIFC constitute DNFBPs:

- (a) A real estate developer or agency which carries out transactions with a customer involving the buying or selling of real property;
- (b) A dealer in precious metals or precious stones;
- (c) A dealer in any saleable item of a price equal to or greater than USD 15.000:
- (d) A law firm, notary firm, or other independent legal business;
- (e) An accounting firm, audit firm, or insolvency firm; or
- (f) A company service provider.

A person who is an Authorised Person or a Registered Auditor is not a DNFBP.

Domestic Fund

A Collective Investment Scheme registered under these Rules that is established or domiciled in the AIFC.

Domestic Fund Manager

A Fund Manager located in the AIFC.

EDD

Enhanced Due Diligence, as described in AML 7.1.1.

Eliqible Custodian

A custodian of a Fund's property appointed in accordance with CIS.

Employee

As defined in the Employment Regulations, an individual who works or will work in the service of another person under an express or implied contract of hire under which the other person has the right to control the details of work performance. The other person is the Employee's Employer.

Employee Share Scheme

A scheme or arrangement for encouraging or facilitating the holding of Shares or Debentures in a Company by or for the benefit of:

- (a) the bona fide Employees or former Employees of the Company, the Company's subsidiary or Holding Company or a subsidiary of the Company's Holding Company; or
- (b) the wives, husbands, widows, widowers or minor children or minor step-children of the individuals referred to in (a).

Exempt Fund

(In CIR) A Collective Investment Scheme that is registered as an Exempt Fund.

Exempt Offeror

The Persons identified in MAR 1.2.1.

Exempt Securities

The Securities listed in MAR 1.2.2.

Externally Regulated PRU Investment Firm

A Person who is specified as such in a direction made by the AFSA under PRU(INV) 1.3(9).

Family Member

In relation to an individual:

- (a) his spouse:
- (b) his child, step-child, parent, step-parent, brother, sister, step-brother, or step-sister; or
- (c) a spouse of any individual within (b).

FATF

Financial Action Task Force, as described in AML 1.4(1).

FATF

Recommendations

The publication entitled the "International Standards on Combating Money Laundering and the Financing of Terrorism and Proliferation" as published and amended from time to time by FATF.

Financial Institution

A regulated or unregulated entity, whose activities are primarily financial in nature.

Finance Officer

The individual performing the Controlled Function specified in GEN 2.2.4.

Financial Crime

Any kind of conduct relating to money or to financial services or markets that would amount to criminal conduct under Kazakh law (whether or not such conduct takes place in the Republic of Kazakhstan), including any offence involving:-

- (a) fraud or dishonesty; or
- (b) misconduct in, or misuse of information relating to, a financial market;
- (c) handling the proceeds of crime; or
- (d) the financing of terrorism.

Financial Group

The Persons determined in accordance with PRU(INV) 5.2(2).

Financial Product

A Contract of Insurance or Investment.

Financial Promotion

Any communication (made via any medium including brochures, telephone calls and presentations) the purpose or effect of which is:

- (a) to promote or advertise (i) Investments or (ii) any Regulated Activity; or
- or

(b) to invite or induce any Person (i) to enter into an agreement with any Person in relation to a Financial Products or (ii) to engage in any Regulated Activity.

Financial Service

A Regulated Activity or a Market Activity.

Financial Services Regulator

A regulator of Financial Services established in a jurisdiction other than the AIFC.

Foreign Fund

A Collective Investment Scheme registered under CIS that is not established or domiciled in the AIFC.

Foreign Fund Manager

A Fund Manager not located in the AIFC.

Framework Regulations

The Financial Services Framework Regulations.

Fund

A Collective Investment Scheme constituted as a fund and registered under section 93 of the Framework Regulations.

Fund Property

The property held for or within a Fund.

Fund Manager

A Person responsible for the management of the property held for or within a Fund and who otherwise operates the Fund.

Future

An instrument comprising rights under a contract:

- (a) for the sale of a commodity or property of any other description under which delivery is to be made at a future date and at a price agreed on when the contract is made, and that contract:
- (i) is made or traded on a regulated exchange;
- (ii) is made or traded on terms that are similar to those made or traded on a regulated exchange; or
- (iii) would, on reasonable grounds, be regarded as made for investment and not for commercial purposes; or
- (b) where the value of the contract is ultimately determined by reference, wholly or in part, to fluctuations in:
- (i) the value or price of property of any description; or
- (ii) an index, interest rate, any combination of these, exchange rate or other factor designated for that purpose in the contract; and

which is wholly settled by cash or set-off between the parties but excludes:

(iii) rights under a contract where one or more of the parties takes delivery of any property to which the contract relates;

(iv) a contract under which money is received by way of deposit or an acknowledgement of a debt on terms that any return to be paid on the sum deposited or received will be calculated by reference to an index, interest rate, exchange rate or any combination of these or other factors; or

(v) a Contract of Insurance.

GEN The General Rules.

General Prohibition

The prohibition in section 4 of the Framework Regulations.

Governing Body

The board of directors, partners, committee of management or other governing body of an Undertaking.

Group

Means a group of entities which includes an entity (the 'first entity') and:

(a) any parent of the first entity; and

(b) any subsidiaries (direct or indirect) of the parent or parents in (a) or the first entity.

Holding Company

(As defined in the Companies Regulations) a holding Body Corporate that is a Company.

The International Federation of Accountants.

IFR

IFAC

The Islamic Finance Rules.

Inside Information

Information of a precise nature which:

- (a) has not been made public; and
- (b) relates directly or indirectly, to one or more Issuers or to one or more Securities: and [SEP]
- (c) would, if it were made public, be likely to have a significant effect on the prices of those Securities or on the price of related derivative Securities

Insider Dealing

- (a) The use, by a Person who possesses Inside information, of that information by acquiring or disposing of, for its own account or for the account of a third party, directly or indirectly, Securities to which that information relates; or
- (b) the use of Inside Information by cancelling or amending an order concerning a Security to which the information relates where the order was placed before the Person concerned possessed the Inside Information: or
- (c) the use of recommendations or inducements to engage in Insider Dealing, where the Person using the recommendation or inducement knows or ought to know that it is based on Inside Information.

Insurance Intermediary

An Authorised Firm whose Licence authorises it to carry on the Regulated Activity of Insurance Intermediation.

Insurance Intermediary Audit Report The report specified in COB 11.8.15.

Insurance Intermediation

The Regulated Activity as defined in paragraph 13 of Schedule 1 of GEN.

International Standards on Auditing

The international standards on auditing issued by the International Auditing and Assurance Standards Board (IAASB) of IFAC.

International Standards on Quality Control

The international standards on quality control issued by the International Auditing and Assurance Standards Board (IAASB) of IFAC.

Investment

A Security, Unit or a Derivative and a right or interest in the relevant Security, Unit or Derivative.

Investment Business

The business of:

- (a) Dealing in Investments as Principal;
- (b) Dealing in Investments as Agent;
- (c) Managing Investments;
- (d) Managing a Collective Investment Scheme;
- (e) Providing Custody;
- (f) Arranging Custody;
- (g) Acting as the Trustee of a Fund;
- (h) Advising on Investments;
- (i) Arranging Deals in Investments;
- (j) Managing a Profit Sharing Investment Account; or
- (k) Operating an Exchange.

Investment Research

Research or other information recommending or suggesting an investment strategy, explicitly or implicitly, concerning one or several Investments or the issuers of Investments, including any opinion as to the present or future value or price of such Investments, intended for distribution channels or for the public, and in relation to which the following conditions are met:

- (a) it is labelled or described as investment research or in similar terms, or is otherwise presented as an objective or independent explanation of the matters contained in the recommendation; and
- (b) if the recommendation in question were to be made by an Authorised Firm to a Client, it would not constitute Advising on Investments.

Investment Service

The service of:

- (a) Dealing in Investments as Principal;
- (b) Dealing in Investments as Agent;
- (d) Managing Investments;
- (e) Advising on Investments; or
- (f) reception and transmission of orders in relation to Investments.

Islamic Finance Business

Any part of the financial business of an Authorised Person which is carried out in accordance with Shari'ah.

Issuer

In relation to any Security, the Person by whom it is or is to be issued.

Key Business Document

(In REP) includes:

- (a) letterhead communications issued by post, fax or electronic means including email;
- (b) written promotional materials;
- (c) business cards; and
- (d) websites,

but does not include compliment slips, or text messages.

Licence

A licence granted by the AFSA under Part 3 of the Framework Regulations.

Liquid Assets

The amount determined as such in accordance with PRU(INV) 4.3.

Listing Rules

(In AMI) the rules prepared by an Authorised Investment Exchange in accordance with AMI 3.6.

Managing a Collective Investment Scheme The Regulated Activity as defined in paragraph 4 of Schedule 1 of GEN.

Managing Investments The Regulated Activity as defined in paragraph 3 of Schedule 1 of GEN.

Managing a Profit Sharing Investment Account The Regulated Activity as defined in paragraph 12 of Schedule 1 of GEN.

Mandate

An arrangement under which a Client gives an Authorised Firm the ability to control the Client's assets or liabilities, including having over an account held with a third party in the Client's own name.

MAR

The Market Rules.

Market Abuse

As defined in MAR 5.1:

- (a) unlawful disclosure of Inside Information; and
- (b) engaging or attempting to engage in Insider Dealing; and
- (c) recommending that another Person engage in Insider Dealing; and
- (d) inducing another Person to engage in Insider Dealing; and
- (b) engaging or attempting to engage in Market Manipulation;

but not:

- (a) disclosure of Inside Information made in the course of a Market Sounding; and
- (b) the behaviour described in MAR 5.3.4 to 5.3.6; and
- (c) accepted market practices established under MAR 5.4.4.

Market Activity

An activity specified of Schedule 3 of the Framework Regulations, subject to any rules made by the AFSA adding to, removing, or otherwise modifying the activities so specified.

Market Contract

- (a) A contract entered into by an Authorised Investment Exchange or Authorised Clearing House with Members to settle their transactions; and
- (b) a contract entered into by a Member of an Authorised Investment Exchange with a Person other than that Authorised Investment Exchange made on, or subject to the rules of, the Authorised Investment Exchange; and
- (c) a contract entered into by a Recognised Non-AIFC Member of an Authorised Investment Exchange with a person other than that Authorised Investment Exchange made on, or subject to the rules of, the Authorised Investment Exchange; and
- (d) a contract entered into by an Authorised Investment Exchange, in its capacity as such, with a Member, an Authorised Clearing House, or another Authorised Investment Exchange for the purpose of enabling the rights and liabilities of that Member, Authorised Clearing House, or Authorised Investment Exchange under a transaction to be settled; and
- (e) a contract entered into by an Authorised Investment Exchange with a Member, an Authorised Clearing House, or another Authorised Investment Exchange for the purpose of providing Central Counterparty clearing services to that Member, Authorised Clearing House, or Authorised Investment Exchange.

Market Counterparty

A Client that meets the requirements for a Market Counterparty in COB 2.7.

Market Counterparty Business

The following activities carried on by an Authorised Firm with or for a Market Counterparty:

- (a) Dealing in Investments as Principal;
- (b) Dealing in Investments as Agent; or
- (c) receiving and transmitting Client orders.

Market Making Agreement

(In AMI) a written agreement between an Authorised Investment Exchange and a Member pursuing a Market Making Strategy by using its facilities.

Market Making Strategy

In relation to an Investment, a strategy by which a Person holds himself out as able and willing to enter into transactions of sale and purchase in Investments of that description at prices determined by him generally and continuously rather than in respect of each particular transaction.

Market Manipulation

The activities set in MAR 5.4.2 and the conduct set out in MAR 5.4.3.

Market Risk Capital Requirement

the meaning given in PRU(INV) 3.3(5).

Market Sounding

The conduct set out in MAR 5.5.1.

Marketing Material (in REP) includes any material communicated to a Person in the course

of marketing financial services or financial products or making

introductions or referrals.

Member A Person who is entitled, under an arrangement or agreement between

him and an Authorised Market Institution, to use that institution's facilities.

Membership Rules (In AMI) the membership rules of an Authorised Market Institution

prepared in accordance with AMI 2.6.3.

Minimum Capital Requirement

In PRU(INV), the meaning given in PRU(INV) 3.3(2). In PRU(INT), the meaning given in PRU(INT) 3.3(2).

Money Any form of money, including cheques and other payable orders.

Money Laundering Reporting Officer

The individual performing the Designated Function identified at GEN

2.3.4.

MLRO Money-Laundering Reporting Officer, as described in AML 13.1

Nominee Company

A company incorporated in the AIFC whose business consists solely of acting as a holder of Client Assets where such assets are held by the Nominee Company as agent of an Authorised Firm.

Non-AIFC Member Recognition Requirements The requirements for recognition of Recognised Non-AIFC Members set out in section 91 of the Framework Regulations.

Non-Exempt Fund (In CIR) A Collective Investment Scheme that is registered as an Non-

Exempt Fund.

Non-PRU(INV) Investment Business Activities defined as such in PRU(INV) 1.3(7).

Offer (1) In relation to Securities other than Units, an Offer of Securities.

(2) In relation to Units, an offer of Units.

Offer of Securities A communication to any Person in any form or by any means, presenting

information on the terms of the offer and the Securities offered, so as to enable an investor to decide whether or not to buy or subscribe to those

Securities but excluding:

(a) any communication in connection with the trading of Securities

admitted to trading on an Authorised Investment Exchange; or

(b) any communication made for the purposes of complying with the ongoing reporting requirements of the AFSA or an Authorised Market

Institution; or

(c) any other communication prescribed in the Rules by the AFSA.

Offering Materials The offering materials or particulars of a Fund.

Official List The Official List of Securities maintained by the AFSA or the relevant

Authorised Investment Exchange pursuant to section 64 of the

Framework Regulations.

Operating a Clearing House

The Market Activity as defined in paragraph 2 of Schedule 3 of the Framework Regulations.

Operating a Representative Office

The Regulated Activity as defined in paragraph 14 of Schedule 1 of GEN.

Operating an Exchange

The Market Activity as defined in paragraph 1 of Schedule 3 of the Framework Regulations.

Operational Risk Capital Requirement

the meaning given in PRU(INV) 3.3(6).

Option

An instrument that confers on the holder, upon exercise, rights of the kind referred to in any of the following:

- (a) a right to acquire or dispose of:
- (i) a Security (other than a Warrant) or contractually based investment;
- (ii) currency of any country or territory;
- (iii) a commodity of any kind;
- (b) a right to receive a cash settlement, the value of which is determined by reference to:
- (i) the value or price of an index, interest rate or exchange rate; or
- (ii) any other rate or variable; or
- (c) a right to acquire or dispose of another Option under (a) or (b).

Partner

In relation to an Undertaking which is a Partnership, a Person occupying the position of a partner, by whatever name called.

Partnership

Any partnership, including a partnership constituted under the law of a jurisdiction other than the AIFC, but not including a Limited Liability Partnership.

PEP

Politically Exposed Person. A PEP is a natural person (including a family member or known associate) who is or has been entrusted with a prominent public function, including but not limited to: a head of state or of government, senior politician, member of a legislative or constitutional assembly, senior government official, senior judicial official, senior military officer, ambassador, senior person in an international organisation, senior executive of a state-owned entity, a senior political party official, or an individual who has been entrusted with similar functions such as a director or a deputy director; at an international, national, or regional level.

This definition does not include middle-ranking or junior-more individuals in the above categories.

Person

A Person includes any natural person, Body Corporate or body unincorporated, including a legal person, company, Partnership, unincorporated association, government or state.

Personal **Transaction**

A transaction in an Investment executed for or on behalf of a natural person, where at least one of the following criteria are met:

- (1) that person is acting outside the scope of the activities he carried out in that capacity;
- (2) the transaction is carried out for the account of any of the following persons:
- (a) the natural person;
- (b) the spouse or civil partner of the natural person or any partner of that natural person considered by national law as equivalent to a spouse;
- (c) a dependent child or stepchild of that natural person;
- (d) any other relative of that natural person who has shared the same household as that person for at least one year on the date of the personal transaction concerned;
- (e) any person with whom he has close links;
- (f) a person whose relationship with that natural person is such that the natural person has a direct or indirect material interest in the outcome of the trade, other than a fee or commission for the execution of the transaction.

Policyholder

Includes a potential policyholder.

Preliminary Notice

A notice issued by the AFSA pursuant to paragraph 4 of schedule 1 of the Framework Regulations.

Principal Representative

An individual designated by a Representative Office in accordance with REP.

Private Placement

An Offer made to a Person who is likely to be interested in the Offer having regard to:

- (a) previous contact between the Person making the Offer and that Person:
- (b) a professional or other connection between the Person making the Offer and that Person; or
- (c) statements or actions by that Person that indicate that he is interested in Offers of that kind.

Privileged

A communication attracting a privilege arising from the provision of professional legal advice and any other privilege applicable at law, but does not include a general duty of confidentiality.

Professional Client

A Client that is either a Deemed Professional Client or an Assessed Professional Client.

Profit Sharing Investment Account

An account or portfolio in relation to property of any kind, including the currency of any country or territory, held for or within the account or portfolio, which:

- (a) is managed under the term of an agreement whereby:
- (i) the investor agrees to share any profit with the manager of the account or portfolio in accordance with a predetermined specified percentage or ratio: and

Communication

	(b) is held out as being managed in accordance with Shari'a.
Prospectus	A document referred to in MAR 1.3.
Prospectus Summary	The document referred to in MAR 1.4.
Providing Accountancy Services	The Ancillary Service as defined in paragraph 3 of Schedule 2 of GEN.
Providing Audit Services	The Ancillary Service as defined in paragraph 2 of Schedule 2 of GEN.
Providing Consultancy Services	The Ancillary Service as defined in paragraph 4 of Schedule 2 of GEN.
Providing Custody	The Regulated Activity as defined in paragraph 5 of Schedule 1 of GEN.
Providing Fund Administration	The Regulated Activity as defined in paragraph 8 of Schedule 1 of GEN.
Providing Legal Services	The Ancillary Service as defined in paragraph 1 of Schedule 2 of GEN.
Providing Trust Services	The Regulated Activity as defined in paragraph 7 of Schedule 1 of GEN.
PRU Dealing Investment Firm	A Person defined as such in PRU(INV) 1.3(3).
PRU Intermediary Investment Firm	A Person defined as such in PRU(INV) 1.3(4).
PRU Investment Firm	A Person defined as such in PRU(INV) 1.3(2).
PRU Investment Business	Activities defined as such in PRU(INV) 1.3(5).
RBA	Risk-Based Approach, as described in AML 4.1.1.
Real Property	Any form of direct interest in real estate.
REC	The Recognition Rules.
Recognised Jurisdiction	A jurisdiction which has been recognised by the AFSA.
Recognised Non- AIFC Clearing House	A Person declared by the AFSA to be a Recognised Non-AIFC Clearing House under section 89 of the Framework Regulations.

(ii) the investor agrees that he alone will bear any losses in the absence of negligence or breach of contract on the part of the manager; and

Recognised Non-AIFC Investment Exchange A Person declared by the AFSA to be a Recognised Non-AIFC Investment Exchange under section 89 of the Framework Regulations.

Recognised Non-AIFC Market Institutions Either a Recognised Non-AIFC Clearing House or a Recognised Non-AIFC Investment Exchange.

Recognised Non-AIFC Member A Person declared by the AFSA to be a Recognised Non-AIFC Member under section 91 of the Framework Regulations.

Recognition Requirements

The requirements specified in section 89(3) of the Framework Regulations in relation to the declaration by the AFSA of a Person to be either Recognised Overseas Investment Exchange or Recognised Overseas Clearing House.

Registered Auditor An auditor or audit firm registered, licensed, or otherwise regulated by the competent Kazakhstan authority.

Registrar of Companies

The registrar of companies appointed pursuant to the AIFC Companies Regulations.

Registration Document

In relation to a Prospectus structured as multiple documents, the document referred to in MAR 1.3.1(a)(ii).

Regulated Activity

An activity specified of Schedule 1 of GEN.

Regulated Exchange

An exchange regulated by a financial services regulator.

Regulated Financial Institution

A Person who does not hold a Licence but who is authorised in a jurisdiction other than the AIFC to carry on any financial service by another Financial Services Regulator.

Regulation

A regulation enacted under Article 4(3) of the Constitutional Law.

Regulatory Objectives The objectives of the AFSA identified in section 7(3) of the Framework Regulations.

Related Party

In MAR has the meaning given in MAR 2.5.2(a).

Related Party Transaction

In MAR has the meaning given in MAR 2.5.2(b).

Related Person

A Person (the second Person) is a Related Person of that Firm if:

- (a) the Firm and the second Person are members of the same Group;
- (b) the second Person is an individual who is a director or officer of the Firm or of another member of the same Group;
- (c) the second Person is the spouse or minor child of an individual mentioned in paragraph (b); or
- (d) the second Person is a company that is subject to significant influence by or from an individual mentioned in paragraph (b) or (c).

Relevant Person

In AML has the meaning given in AML 1.2(1).

REP The Representative Office Rules.

Reporting Entity A Person who:

(a) has Securities admitted to an Official List of Securities; or

(b) is declared by the AFSA to be a Reporting Entity.

Counterparty.

Risk-Weight In relation to an asset or an off-balance sheet exposure of a PRU

Dealing Investment Firm, the percentage specified in PRU(INV) 3.4(8),

subject to any applicable reduction under PRU(INV) 3.4(10).

Risk-Weighted Assets Amount The amount calculated in respect of a PRU Dealing Investment Firm

under PRU(INV) 3.4(3).

Risk-Weighted Exposure Amount In relation to an asset of a PRU Dealing Investment Firm, the amount

calculated under PRU(INV) 3.4(6).

In relation to an off-balance sheet exposure of a PRU Dealing Investment Firm, the amount calculated under PRU(INV) 3.4(7).

Risk-Weights Multiple 8% or such other percentage as may be specified by the AFSA from

time to time in accordance with PRU(INV) 3.4(4).

Rule A rule made by the AFSA under Article 4(3) of the Constitutional Law.

SAR Suspicious Activity Report. A report in a prescribed format regarding

suspicious activity or suspicious transactions made to the AFSA, as

described in AML 13.7.2.

SDD Simplified Due Diligence, as described in AML 8.1.1.

Security (a) a Share;

(b) a Debenture;

(c) a Warrant;

(d) a Certificate; or

(e) a Structured Product.

Securities Note In relation to a Prospectus structured as multiple documents, the

document referred to in MAR 1.3.1(a)(iii).

Securities Settlement System A system operated by a Person which enables Investments held in accounts to be transferred and settled by book entry according to a set of

predetermined multilateral rules.

Segregated Client A Client whose assets or Money is required to be held in compliance with

either COB 8.2, COB 8.3 or COBS 11.8.

Senior Executive

Officer

The individual performing the Controlled Function specified in GEN 2.2.2.

Senior Manager The individual performing the Designated Function specified in GEN

2.3.2.

Share

a share or stock in the share capital of any Body Corporate or any unincorporated body

Shell Bank

A bank that has no physical presence in the country in which it is incorporated or licensed and which is not affiliated with a regulated financial group that is subject to effective consolidated supervision, as referenced in AML 10.2.2.

Skilled Person

A Person appointed to make a report required by the AFSA under section 96 of the Framework Regulations.

Source(s) of **Funds**

The origin of the customer's funds which relate to a transaction or service and includes how such funds are connected to a customer's source of wealth.

Source(s) of Wealth

How the customer's global wealth or net worth is or was acquired or accumulated.

Structured **Product**

An instrument comprising rights under a contract where:

- (a) the gain or loss of each party to the contract is ultimately determined by reference to the fluctuations in the value or price of property of any description, an index, interest rate, exchange rate or a combination of any of these as specified for that purpose in the contract ("the underlying factor") and is not leveraged upon such fluctuations;
- (b) the gain or loss of each party is wholly settled by cash or setoff between the parties;
- (c) each party is not exposed to any contingent liabilities to any other counterparty; and
- (d) there is readily available public information in relation to the underlying factor:

but excludes any rights under an instrument:

- (e) where one or more of the parties takes delivery of any property to which the contract relates:
- (f) which is a Debenture; or
- (g) which is a Contract of Insurance.

Subsidiary

In accordance with paragraph 1 of Schedule 1 of the Companies Regulations, a Body Corporate (the first Body Corporate) is a Subsidiary of another Body Corporate (the second Body Corporate) if:

- (a) the second Body Corporate:
- (i) holds a majority of the voting rights in the first Body Corporate; or
- (ii) is a shareholder of the first Body Corporate and has the right to appoint or remove a majority of the board of Directors or managers of the first Body Corporate; or
- (iii) is a shareholder of the first Body Corporate and controls alone, under an agreement with other shareholders, a majority of the voting rights in the first Body Corporate; or
- (b) the first Body Corporate is a subsidiary of another Body Corporate that is itself a subsidiary of the second Body Corporate, which is its Holding Company.

Supplementary Prospectus

An updated or replacement Prospectus produced in accordance with in article 73 of the Framework Regulations.

Takeover

A takeover or merger transaction however effected, including schemes of arrangements which have similar commercial effect to takeovers and mergers, partial bids, bid by a parent company for shares in its subsidiary and (where appropriate) share repurchases by general bid.

Takeover Offer

A public offer (other than by the offeree company itself) made to the holders of the Securities of a company to acquire all or some of those Securities, whether mandatory or voluntary, which follows or has as its objective the acquisition of control of the offeree company.

Takeover Principles Principles prescribed by the AFSA pursuant to section 88(1)(b) of the Framework Regulations.

Takeover Rules

Rules prescribed by the AFSA pursuant to section 88(1)(a) of the Framework Regulations.

Third Party
Account Provider

In relation to a Client Money Account or a Client Investment Account, means an Authorised Firm or Regulated Financial Institution (including a bank, custodian, intermediate broker, settlement agent, clearing house, exchange and/or "over the counter" counterparty) that is a separate legal entity from the Authorised Firm that is required under COB to establish the Client Money Account or Client Investment Account.

Transaction

Any transaction undertaken by an Authorised Firm in the course of carrying on a Financial Service in or from the AIFC.

Undertaking

(a) a Body Corporate; or

(b) Partnership; or

(c) an unincorporated association carrying on a trade or business, with or

without a view to profit.

Unitholder in a Fund.

Unit

A unit in or a share representing the rights or interests of a

A Person who participates in a Fund.

UNSCR

Unitholder

United Nations Security Council Resolutions, as referenced in AML

12.1.

Unsolicited Real Time Financial Promotion Has the meaning given in COB 3.4.2.

Valuer

A valuer of a Fund's property appointed in accordance with CIS.

Warrant

an instrument that confers on the holder a right entitling the holder to

acquire an unissued Share or Debenture